



Medtronic

Susan Drapeau



AREAS OF EXPERTISE

Product Development

Technical aspects from discovery/conception/scouting through launch, manufacturing/supply chain facilitation, regulatory/clinical requirements, marketing interface, WW distribution

Technology Focus

Orthopaedic hard and soft tissue, spine, dental/COMF, pain therapies
Proteins, small molecules, tissue, polymer, or combination products
Drug delivery, stem cells, tissue engineering

Business Development

Due diligence, financial modeling, relationship building, negotiating skills, integration

Professional Skills

Identifying key issues, leadership, budgetary management, information gathering, coaching

Personal Skills

Strategic thinking, influencing skills, problem solving, analytical mind, integrity